



Private Equity

Reinhart's private equity attorneys represent a variety of private equity firms across the United States, including those with committed investment funds, mezzanine lenders and fundless sponsors. We have broad experience with a wide range of investment and exit structures, including traditional leveraged buyouts, dividend recapitalizations, minority investments and management buyouts, with a focus on the middle market and lower middle market.

Our private equity practice is transactional, but our approach is not. Our relationships with clients don't end when contracts are delivered or deals are closed. We work collaboratively with clients long after the funding is complete, advising on corporate strategy, transitioning existing management teams and ensuring our clients' goals are realized. We know the mindset, motivation and cultures that our private equity clients operate in, and we make it a goal to be a truly strategic partner.

Our team structures, negotiates and documents debt, equity and governance instruments for corporations, limited partnerships and limited liability companies. We are adept at identifying and resolving complicated tax issues arising in connection with management roll-over investments, section 338(h)(10) elections and the use of pass-through entities such as limited liability companies, S corporations and limited partnerships. We effectively design management equity programs, resolving issues under tax and benefits laws while achieving the investment and incentive objectives of ownership and management.

Our frequent representation of institutional and nontraditional investors provides our clients with a valuable resource. We often access this network for our corporate clients seeking financing alternatives for succession planning, recapitalizations, acquisitions or growth finance. Our familiarity with the objectives and concerns of the providers of capital is a significant advantage in building relationships and closing deals that work for our corporate clients.

We also represent private equity fund sponsors in connection with the formation of investment partnerships and other pooled investment vehicles, and in the ongoing tax and governance issues that arise in connection with the management of these funds. Additionally, we evaluate and negotiate the terms and conditions of private equity fund offerings on behalf of pension plans, institutional investors and wealthy individuals.

Resources

- Utilizing Effective Legal Project Management

<https://www.reinhartlaw.com/uploads/documents/utilizing-effective-legal-project-management.pdf>

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