Reinhart

# Mergers and Acquisitions

M&A deals are transformative events for the parties involved, requiring dedication, efficiency and seamless collaboration. Reinhart's Mergers and Acquisitions (M&A) Team brings extensive deal experience, deep legal knowledge and business savvy to every transaction. As a result, we get deals done.

Our multidisciplinary team collaborates across practices (including Tax, Real Estate, Employee Benefits, and Labor and Employment) to bring you creative, pragmatic solutions to the complex issues that arise in M&A transactions, including those relating to antitrust, business reorganization, regulatory/compliance, banking, labor and employment, real estate, litigation, employee benefits tax and intellectual property matters. Our deep bench of seasoned M&A attorneys has the expertise to help clients overcome obstacles and capitalize on opportunities in connection with their M&A activity.

Our Mergers and Acquisitions Practice encompasses a broad spectrum of industries, clients and activities, and we provide counsel on all aspects of an M&A transaction:

- **Counseling »** We determine and develop an optimal corporate structure from a tax, liability mitigation and operational standpoint. We negotiate and structure complex transactions and counsel purchasers and sellers of every size, from small- and middle-market companies to large, publicly held companies.
- **Due Diligence »** Assessing and allocating risk in a transaction depends upon gaining a firm grasp of the legal issues that surround a target's business operations. We work with purchasers to scope the diligence process to effectively and efficiently assess the target's risk exposures. On the sell-side, we help clients identify and mitigate risk areas before they become larger issues in the transaction.
- **Negotiation and Execution »** Our attorneys leverage their marketplace experience and knowledge to help negotiate the best possible deals on your behalf. That experience equips us to anticipate obstacles and prioritize critical parts of the deal so we can get deals done quickly and efficiently.

## Matters

- Assisted a large U.S. auto parts supplier in forming a joint venture in India with German and Indian partners
- Assisted a large national mutual insurance company and its agents in multiple divestitures of non-core product lines
- Represented a Midwest-based industrial sand company in repositioning its business to mine, process and distribute frac sand to North American energy companies
- Represented a manufacturing company in the sale of its chemical division to a multinational manufacturer headquartered in Germany for approximately $270 million

- Represented and assisted a private Midwest appliance distributor with finding a strategic buyer to purchase the business for $15 million
- Represented a Midwest public bank holding company in the acquisition of another public bank holding company for approximately $290 million
- Represented a private equity group in the acquisition of a commercial laundry business for $15 million
- Represented a private Midwest manufacturer in a sale to a private equity purchaser for more than $2 billion
- Represented a private equity fund in the acquisition by merger of a Midwest commercial printing and stationary manufacturer for $25 million
- Represented a large, private printing and label company in a series of add-on acquisitions ranging from $1 million to $5 million
- Represented a private manufacturer of butter and cream cheese in the formation of an ESOP and the merger of the ESOP with one of the country's largest manufacturers of butter and cream cheese
- Represented a financial services and payment technology company in connection with a series of add-on acquisitions ranging in price from $100 million to $250 million
- Represented a minority shareholder in litigation related to stock valuation and buyout rights and negotiation of buyout for $2 million to $10 million
- Represented a corporation in the restructuring and spinoff of two ancillary businesses and then the subsequent sale to minority shareholders for $2 million
- Represented a large, public toy company in the acquisitions of several complementary product lines
- Represented a special committee in the reorganization and merger of a large public manufacturing company and controlling public company shareholder to affect the distribution of the manufacturing company shares to shareholders of holding company

## Resources

- Utilizing Effective Legal Project Management
  https://www.reinhartlaw.com//uploads/documents/utilizing-effective-legal-project-management.pdf