



## **Kathryn K. Westfall** Shareholder

MILWAUKEE

**OFFICE:**  
414.298.8226

**[kwestfall@reinhartlaw.com](mailto:kwestfall@reinhartlaw.com)**

LinkedIn:  
<https://www.linkedin.com/pub/kate-westfall/11/983/274>

Kate Westfall represents private equity firms and strategic investors nationwide in the structuring and negotiation of mergers and acquisitions, as well as senior and mezzanine financing matters. She specializes in middle-market deals with transaction values between \$10 million and \$250 million.

Kate has significant experience advising angel investors and funds with respect to financings and other strategic investment matters. Clients trust Kate to counsel them throughout the entire life cycle of their companies, from formation to exit. Business owners at all stages of growth turn to her for strategic and complex transactions, including formation matters, capital-raising efforts, venture capital financings, governance, mergers and acquisitions, and securities law matters.

With an MBA in addition to her law degree, Kate offers advice with insight that intersects law and business. She focuses on the financial impact and practical implications of decisions, avoiding the legal minutiae that can hinder progress toward her clients' goals.

Outside the office, Kate is a passionate and accomplished soccer player. She was selected as an NCAA Division I All-American at Harvard, and later coached Division I soccer at Mercer University. In 2019, she was inducted into the Harvard Varsity Club Hall of Fame as one of the most accomplished student-athletes to have graduated from the school.

## **Education**

- J.D., cum laude, Marquette University Law School
- M.B.A., Mercer University - Stetson School of Business
- A.B., with honors, Harvard University

## **Bar Admissions**

Wisconsin



## Practices

- Corporate Law
- Commercial and Competition Law

## Services

- Emerging Businesses and Early-Stage Investing
- Health Care Technology and Innovation
- Mergers and Acquisitions
- Private Equity
- Commercial and Competition Law
- Food and Beverage
- Software, Technology and Licensing

## Matters

- Advises private companies in mergers and acquisitions and asset sales
- Represents angel and venture capital investors in venture financings
- Counsels start-up companies in private placement offerings, including private placement memorandums, subscription agreements and SEC compliance
- Advises Internet companies on general terms and conditions and privacy policies
- Assists Internet and other start-up companies with formation, debt and equity financing and general corporate matters
- Drafting and reviewing business agreements, including supply, distribution, non-competition, non-disclosures, consulting and licensing agreements

## Honors & Affiliations

### Honors

- "Ones to Watch" by *Best Lawyers in America* (2024, 2023, 2022, 2021)
- [Inducted into Harvard University's Varsity Club Class of 2019](#)
- Selected by the Wisconsin Law Journal as a 2017 "Up and Coming Lawyer"

### Affiliations

- Wisconsin FaB (Food and Beverage), Member and Speaker



- Association for Corporate Group (ASG) NextGen, Leadership Committee
- Forward 48 Young Leadership Group, Participant
- Harvard Club of Wisconsin, Member
- LGBT Bar Association of Wisconsin, Founder and Former Board of Directors
- Wisconsin Bar Association, Member
- Milwaukee Bar Association, Member

## **Presentations**

- Panelist, "State of the Brewery: Market Trends, Creative Solutions and Hot Topics," Thursday, September 17, 2015 at 4pm
- Co-Presenter, FaB Wisconsin (The State Food and Beverage Industry Cluster) Kick-Off Conference, Capitalizing Growing Food and Beverage Companies, Wednesday, October 14, 2015