



Jerome M. Janzer Shareholder

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Jerome M. Janzer is Chairman Emeritus of Reinhart's Board of Directors and a shareholder in the Firm's Corporate Law and Real Estate practices. From 2006 to 2020, Jerry served as Chairman and CEO of the Firm. Drawing on more than 40 years of experience, Jerry counsels and represents clients in a variety of industries including real estate, financial institutions, transportation, construction and manufacturing.

He advises his clients on every aspect of acquiring, growing and eventually selling a business including capitalization and corporate finance, mergers and acquisitions, corporate governance and succession planning. He also works with real estate clients from the earliest conceptual stage of a development through land acquisition, financing, land use planning, zoning, tax incremental financing, design contracts, construction, leasing and sale.

A frequent speaker on business and real estate topics, Jerry has earned a reputation as a trusted advisor who works closely with clients to provide the timely and creative advice and strategies they need to achieve their business goals.

Jerry primarily serves clients in the following areas:

- Business Counseling
- Mergers and Acquisitions
- Construction Industry
- Real Estate Development
- Real Estate Financing
- Private Equity, Venture Capital and Corporate Finance
- Government Relations



- Real Estate Opinions
- Tax-Exempt Organizations

Education

- J.D., cum laude, Marquette University Law School
- B.A., Marquette University

Bar Admissions

Wisconsin, Colorado

Practices

- Corporate Law
- Real Estate

Services

- Government Relations
- Mergers and Acquisitions
- Private Equity
- Tax-Exempt Organizations
- Construction

Matters

Corporate Law:

- Entity formation
- Capitalization
- Mergers and acquisitions
- Corporate governance
- Succession planning

Real Estate:

- Development
- Financing



- Land-use planning
- Zoning
- Tax incremental financing
- Leasing
- Construction and design contracts

Honors & Affiliations

Honors

- *Best Lawyers*, Real Estate Law "Lawyer of the Year" (2021)
- *Best Lawyers*, Corporate Law "Lawyer of the Year" (2016)
- *Best Lawyers in America* (Real Estate Law; Corporate Law)
- Selected for inclusion in *Wisconsin Super Lawyers*
- Power Book: The Milwaukee Area's Most Influential People, *The Milwaukee Business Journal* (2009 - 2013)
- Wisconsin Top Rated Lawyer Martindale-Hubbell AV® Preeminent Peer Review Rated

- *Wisconsin Law Journal*, "Leader in the Law" (2017)

Affiliations

- Board of Directors of Marcus Center for the Performing Arts, Inc. (Board Chair)

- Greater Milwaukee Committee

- Board of Directors of Metro Milwaukee Association of Commerce
- Board of Trustees - Boys and Girls Clubs of Greater Milwaukee
- Advisory Board of Directors of Marquette University Law School

- American College of Real Estate Lawyers

- CEO's Against Cancer for the American Cancer Society

- President's Council of Children's Hospital

- Tocqueville Society of United Way

- Woolsack Society of Marquette University Law School

- State Bar of Wisconsin



- Milwaukee Bar Association
- American Bar Association

Publications

Contributing author on various real estate law publications including:

- *Advanced Real Estate Law in Wisconsin*
- *Current Issues in Commercial Real Estate Leases in Wisconsin*
- *Major Land Use Laws in Wisconsin*