



Hospitals and Health Systems

Reinhart's Hospitals and Health Systems group serves as a strategic partner to a wide range of health care organizations. We regularly counsel clients on day-to-day regulatory matters and complex transactions, providing advice on the overall legal needs of the organization. We regularly advise on matters involving vendor relationships, transactions, strategic alliances and compliance issues.

Our attorneys redefine what it means to be a partner in the rapidly changing, complex health care industry. We believe that, to successfully provide strategic counsel and business advice that shapes the direction of an organization, we must become an extension of our clients' leadership and legal teams. As a result, we regularly spend time on-site with our clients, immersing ourselves in the intricacies and nuances of their operations and culture.

To become seamlessly integrated, we often attend Board of Directors and corporate compliance committee meetings. We leverage a culture of learning with the experience of operational knowledge gained from counseling a large number of clients over the years. Our attorneys seek the best outcomes for our clients, aiming to meet a high standard that we help define by understanding culture, level of risk tolerance and business objectives. This allows us to craft policies individually tailored for each organization, ensuring a higher level of success after implementation.

The breadth and depth of our experience, coupled with a team solely dedicated to health law, allows us to adapt to a constantly changing industry and distill complexity, transforming challenging issues into sound business decisions. We accomplish all of this while still appreciating our role within the organization, and the relationship we build with our strategic general counsel partners.

We regularly counsel hospitals and health systems on the following matters:

- Addressing corporate compliance issues and drafting corporate compliance policies
- Negotiating medical director and hospital-based physician contracts
- Addressing regulatory compliance and licensure issues and developing corporate policies, including HIPAA
- Advising on the implementation of Sarbanes-Oxley and the formation of audit committees
- Assisting with licensing, The Joint Commission and other accreditation guidelines
- Structuring executive compensation arrangements
- Developing physician recruitment policies, checklists and form documents
- Facilitating the implementation of legally compliant gainsharing arrangements



- Representing medical staff in fair hearing processes
- Advising on medical staff organization and revising medical staff by-laws

Key Contact



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