



Hospice Success: Seeing the Forest and the Trees

Reinhart hosted a complimentary webinar, *Hospice Success: Seeing the Forest and the Trees*, moderated by Tracey L. Klein, shareholder and chair of Reinhart's [Health Care Practice](#) and [Heather L. Fields](#), shareholder in Reinhart's Health Care Practice and chair of the firm's Hospitals and Health Care Systems group. [Hospice and Palliative Care](#) attorney Karla Hutton Pinkerton provided a high level roadmap for hospital and health system leaders of the overarching issues and risk areas affecting the hospice industry, along with a discussion of how to proactively address your hospice organization(s) as part of your larger business strategy.

Access the Presentation Resource Materials, Handout and Recording at These Links:

1. [Medicare Coverage Requirements](#)
2. [10 Questions Every Hospice Employee Should Be Able to Answer](#)
3. [Checklist for Hospice Audit Interviews](#)
4. [Identified Risk Areas for Hospice](#)
5. [Presentation Handout](#)
6. [Presentation Recording](#)

Attendees included:

- Hospital Systems CEOs and CFOs
- Compliance Officers
- General Counsel

Learning Objectives:

- The pressures and financial challenges faced by the hospice industry that are both the same and different than other areas of health care

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- Identify the challenges and risks in hospice in order to prioritize operational and staff resources
- Evaluation and discussion of how these challenges fit into business and strategies for success

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