Health Care Technology and Innovation

Our Health Care Technology and Innovation Team is well equipped to help you make the most of your technology-driven opportunities. We assist health care providers, businesses and investors in leveraging the efficiencies of new technology while managing the potential risks.

We support your need to adapt and grow while decreasing costs and complying with changing laws and regulations. Our multidisciplinary team can step in to manage the complexity and free you to focus on your business. We help organizations form strategic alliances and also provide counsel on mergers and acquisitions, joint ventures, licensing arrangements and other critical transactions.

Health Care Technology and Startups

We can help navigating state and federal laws and regulations governing new health care technology, devices and automation can be daunting, and we can help. We provide creative solutions for the legal issues associated with wearable technologies, telemedicine services and practices, and other systems that remotely monitor health.

Each stage of the business lifecycle brings unique challenges. Our team understands the nuances of each stage, including startup and early-stages. Clients depend on us for legal services and strategic guidance in:

- Initial formation and capital structure
- Intellectual property development, protection and strategies
- Financing and strategic partnerships
- Collaboration and development agreements
- Data privacy and information security
- Employment issues and equity incentive programs
- Health care regulatory compliance, including HIPAA, fraud and abuse, Sunshine Act compliance, IRB counseling and pilot program design

Health System Innovation

We counsel on issues that arise when implementing health care technology and services./ We also counsel on employee compensation and benefits, human resources and talent management.

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Our experience ranges from the development of IT strategies and negotiation long-term partnerships with technology vendors. We counsel on data use agreements, development agreements and information security agreements. To keep our clients on the cutting edge, we connect with health care providers and technology vendors developing innovative pilot programs and clinical trials.

Matters

- Represented multistate business providing disability reviews and teleradiology services in structuring its business and addressing regulatory issues
- Represented national trade association in structuring and negotiating with a provider of mental health services to create a virtual network of providers across the United States
- Represented a company providing wound care services through a telemedicine solution in its efforts to raise capital and manage regulatory compliance
- Assisted a provider of remote heart monitoring services in negotiating agreements with health care facilities

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