



## Commercial Lending

Thoughtful planning is key to successful financing transactions, and Reinhart's Commercial Lending attorneys offer strategic guidance that keeps our clients' long-term objectives front and center. While we focus on broadly syndicated credit facilities, club deals and single-bank credit facilities in the middle-market and large-cap spaces, our experience extends to many varieties of traditional and non-traditional financing transactions.

This experienced team understands the nuances of successfully structuring, negotiating and documenting credit facilities. Our counsel typically relates to:

- Senior and subordinated loans
- Cash flow and asset-based loans
- Mezzanine, private equity and venture capital financings
- Acquisition financings
- Construction and other real estate loans
- Tax-incented financings
- Bonds
- Agricultural lending and the related specialized kinds of collateral

### Lender Representation

Our long-standing relationships with many of our lender clients allow us to take an authentic and straightforward approach to structuring, negotiating and documenting commercial loans. Along with advising the traditional bank lenders on single bank and syndicated facilities, we also work with many non-bank lenders, including asset-based lenders, private equity funds, financing companies, factors and other secured and unsecured lenders. No matter the size of the loan or the structure of the facility, we diligently ensure that our lender clients are protected.

### Borrower Representation

Our borrower clients need ready access to funding and the flexibility to run – and grow – their businesses. That's where our creative solutions shine, as we help privately held and public companies structure, negotiate and document their loans. We advise across a broad range of industries, with especially extensive experience in manufacturing. Throughout the lifecycle of a loan, we strive to provide top-quality assistance to our borrower clients and add value at every opportunity.

### Swaps and Other Derivatives

In this niche, experience matters. We handle a wide range of transactions including interest rate swaps, foreign exchange or currency swaps and forwards, options (such as puts, calls, floors, caps and collars) and credit default



swaps.

The regulatory landscape has changed dramatically over the last few years, and our attorneys confidently guide clients through the maze. We counsel end users and community banks in navigating the increased regulations of the post-Dodd-Frank world. Finally, we advise community banks and their boards of directors as to best practices with the swaps products they offer their customers.

## Key Contact



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