



# Banking M&A: Sticking Points in Recent Community Bank Deals

Reinhart attorneys John Reichert and Melissa Lanska authored an article for *Bank Director* magazine detailing some "[Sticking Points in Recent Community Bank Deals](#)."

Reichert and Lanska specifically outline several areas of which buyers and sellers need to be aware like executive compensation packages, unrealized gains and losses, participations, environmental issues, market concentration, and more. Not taking these points into consideration could delay the successful completion of the transaction.

[John Reichert](#) is a shareholder in Reinhart's Banking and Finance Practice where he provides a wide array of general advice and counsel to banks, bank holding companies, and other companies involved in the financial services industry.

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