

10 Tips for Negotiating Software License Agreements

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11am-12pm: 10 Tips for Negotiating Software License Agreements - <u>Ben Lombard</u>, Adam Spector

- Potential risks and remedies involved and how to address as part of a negotiation
- Negotiation of certain provisions to help to reduce licensees' liability
- The implications of cloud-based software and the risks associated with a data breach

Recording / Handout

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